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XL **INSURANCE**

AN INDUSTRY SEMINAR

MARINE INSURANCE DAY

**ST. JOHN'S UNIVERSITY
SAVAL AUDITORIUM
101 MURRAY STREET
NEW YORK, NY**

FRIDAY, SEPTEMBER 30, 2011

WELCOME

NOTES

Welcome and Overview @ 8:50 AM



Robert Gallagher,
President, International Marine Underwriters
Chairman, AIMU

ABOUT MARINE INSURANCE DAY

The Marine Insurance Day Seminar is the collaborative effort of the American Institute of Marine Underwriters (AIMU), American Marine Insurance Forum (AMIF), Association of Average Adjusters of the U.S., Inland Marine Underwriters Association (IMUA), Marine and Insurance Claims Association (MICA), and the Marine Claims and Recovery Forum. It is through our joint efforts that we can provide an excellent educational program on a wide range of topical issues facing the ocean marine industry.

This is the fourth annual Marine Insurance Day Seminar and it is the hope that this event will continue to grow each year and provide marine-focused education and professional development both for those present today and the generation that follows.

This seminar is approved for 6 CE credits (Licenses eligible for credits: PC, BR, C3, PA) in New York, New Jersey pending; and 6 CPD points for CPCU.

MARINE INSURANCE DAY ATTENDEES

Robert	Ryan	Chartis Global Marine
Yasu	Saegusa	Chartis Global Marine
Stan	Schiff	Marsh Inc.
Graeme	Schultz	Chartis Global Marine
Joseph	Sheridan	Hugh Wood
Ravi	Singh	Liberty Intern'l Underwriters
Tod	Sklens	Catlin Insurance Co.
Charles	Smith	CNA Marine
Thomas P.	Smith	ProSight Specialty
Debra	Sobierajski	Chubb Group
Michael	Southers	Zurich
John	Stevenson	Clyde & CO US LLP
Thomas	Strubler	Allianz Global Corpo. & Specialty
Robin	Sturmann	Baselice
Christina	Sullivan	Kennedy Lillis Schmidt & English
John	Venneman	Braemar
James	Walsh	CNA Marine
Suzanne	Warner	Guy Carpenter & Co., LLC
Laura Beth	Williamson	Zurich
Joseph	Zucconi	Travelers Insurance Co.

TIME	ASSOCIATION / TOPIC / PRESENTER
8:00 AM	Registration for CE and Continental Breakfast
8:45 – 8:50	Remarks: Eileen Monreale
8:50 – 9:00	Welcome & Overview: Robert Gallagher
9:00 – 9:45	American Institute of Marine Underwriters (AIMU) <u>Warehouse Security and Alarm Responses</u> Peter Scrobe, Starr Marine Agency, Inc. (Moderator) Steve Feron, Chubb & Son Noreen Graham, Great American
9:45 – 10:00	BREAK
10:00 – 10:45	Marine and Insurance Claims Association (MICA) <u>Forensic Accounting</u> Louis D. Magnan, Magnan Graizzaro & Associates CPAs, LLC.
10:45 – 11:30	Inland Marine Underwriters Association (IMUA) <u>Transportation & Security Administration (TSA) & Certified Cargo Screening Program</u> Gary Lupinacci, TSA/TSNM Department of Homeland Security Nicole Bouchard, Crozier Fine Arts
11:30 – 12:15	Association of Average Adjusters <u>Piracy, War Risk & General Average</u> Jonathan S. Spencer, The Spencer Company
12:15 – 1:15	LUNCH
1:15 – 2:00	Marine Claims & Recovery Forum <u>After the Supreme Court's Regal-Beloit Decision: How Can Marine Insurers Maintain Their Recoveries?</u> David T. Maloof, Maloof Browne and Eagan, LLC
2:00 – 3:00	American Marine Insurance Forum (AMIF) <u>Climate Change</u> Eric Nelson, Travelers

PRESENTER	CONTACT INFORMATION
Peter J. Scrobe	Starr Marine Agency, Inc., Loss Control Services - A Member of Starr Companies 399 Park Ave., 9th Floor New York, NY 10022 Tel.: (646) 227-6414 Email: peter.scrobe@starrcompanies.com
Steve Feron	Chubb & Son Email: sferon@chubb.com
Noreen Graham	Great American Insurance Group Email: ngraham@gaic.com Tel: (212) 510 0122
Louis D. Magnan	Magnan Graizzaro & Associates CPAs, LLC 120 Wall Street, 30 th Floor New York, NY 10005 Tel.: 212-952-5000 914-671-9446 (Cell) Email: Lmagnan@mgacpas.com
Gary E. Lupinacci	Assistant Branch Chief Certified Cargo Screening Program TSA/TSNM Tel.: 571 227 5284 Email: gary.lupinacci@dhs.gov
Nicole Rose Bouchard	Crozier Fine Arts Tel.: 212 741 2024 Email: nicolebouchard@crozierfinearts.com
Jonathan S. Spencer	The Spencer Company 91 Park Terrace West, NY, NY 10034 Tel: 212-304 1560 Fax: 212-202 3885 Email: jss@jssusa.com
David T. Maloof	Maloof Browne & Eagan LLC 411 Theodore Fremd Avenue Rye, New York 10580 Tel.: (914) 921-1200 Email:: dmaloof@maloofandbrowne.com
Eric Nelson	The Travelers Companies

MARINE INSURANCE DAY ATTENDEES

Timothy	Kennedy	Starr Marine Agency, Inc.
Robert	Kershis	Alterra America Insurance Co.
Raymond	Komorowski	Marsh Inc.
Alex	Kripetz	Travelers Ocean Marine
Corinna	Kuss	Kuss Rechtsanwaelte
Robert	Kuss	Kuss Rechtsanwaelte
Angela	Liapis	Allianz Global Corp. & Specialty
Tara	McField	Liberty Intern'I Underwriters
Dan	Meenan	Alterra America Insurance Co.
Justin	Mongello	Zurich Insurance
Robert	O'Brien	Marsh Inc.
Christopher	O'Connell	Great American Insurance Group
Michelle	O'Donovan	International Marine Underwriters
Mairead	O'Grady	Zurich
Fatih	Ozdemir	Liberty International Underwriters
Alodo	Paino	Braemar Steege LLC
Michael	Paolillo	FM Global Cargo
Scott	Parry	FM Global Cargo
Julia	Price	Great American Insurance Group
Frank	Romeo	Travelers

MARINE INSURANCE DAY ATTENDEES

Brian	Crean	Chartis Global Marine
Dina	D'Angelo	Liberty International Underwriters
Nancy	Delorenzo	Travelers Insurance Co.
Deirdre	Donovan	Travelers
Michael	Donovan	RLI Insurance Co.
Terry	Driggs	RLI Marine
Dominique	Dube	RLI Marine
Stephen	Feron	Chubb & Son
Susy	Ferreira	Gen Re
James	Fogarty	AON Benfield
Andrew	Forbis	Zurich Insurance
Richard	Foy	Travelers
Anthony	Franco	Swiss Re America
Marc-A.	Friedrich	Reck & Co. GmbH
Paul	Friel	Marsh Inc.
John	Gambino	Great American Insurance Group
Mick	Grant	MTD (USA), Inc.
Joseph	Hall	Marsh and MacLennan
Sam	Hellebush	Great American Insurance Group
Katrin	Kamps	Axa Corporate Solutions

Marine Insurance Day 2011 Seminar Committee

*Lillian Colson
Inland Marine Underwriters Association (IMUA)
On behalf of IMUA*

*Deirdre Donovan
Travelers
On behalf of American Marine Insurance Forum (AMIF)*

*Larry Jeronimo
Zurich, N.A.
On behalf of Marine and Insurance Claims Association (MICA)*

*Eileen Monreale
American Institute of Marine Underwriters (AIMU)
On behalf of AIMU*

*Donald R. Moore
The American Club
On behalf of Association of Average Adjusters*

*Julia Price
GAIC
On behalf of Marine Claims and Recovery Forum*

ABOUT MARINE INSURANCE DAY ORGANIZATIONS

AMERICAN INSTITUTE OF MARINE UNDERWRITERS (AIMU), established in 1898, is a U.S. marine insurance trade association representing the marine insurance and reinsurance industry as an advocate, educator and information center. For more information see www.aimu.org.

AMERICAN MARINE INSURANCE FORUM (AMIF), organized in 1954, is dedicated to promote advanced education in the field of ocean marine underwriting and to foster friendship and better understanding among the younger members of the ocean marine underwriting fraternity. For more information see www.amif-ny.org

ASSOCIATION OF AVERAGE ADJUSTERS OF THE U.S., organized in 1879, is dedicated to the promotion of correct principles in the Adjustment of Marine Hull Claims and uniformity of practice among Average Adjusters. For information see www.usaaverageadjusters.org.

INLAND MARINE UNDERWRITERS ASSOCIATION (IMUA), founded in 1930, IMUA serves as the collective voice of the U.S. inland marine insurance industry. With the support of its member companies, IMUA provides its members with education, research and communications services that support the inland marine underwriting discipline. For more information see www.imua.org.

MARINE AND INSURANCE CLAIMS ASSOCIATION (MICA), organized in 1944, is dedicated to preserving an atmosphere in which marine claims can be resolved in a reasonable manner by the parties themselves through the development of trust in each other. For more information see www.micains.org.

MARINE CLAIMS AND RECOVERY FORUM, established in 1948, is dedicated to the advancement of camaraderie in the marine insurance industry, the exchange of ideas, and a place to exchange news and legal developments. For more information see www.marinerecoveryforum.org.

MARINE INSURANCE DAY ATTENDEES

Michael	Amitrani	RLI Insurance
Ria S.	Bachan	NIPPONKOA Mgm't
Elizabeth	Batan	Tokio Marine Management, Inc.
Terrence	Benton	Starr Companies
Alex	Berisha	Liberty International Underwriters
John	Betz	Arthur J. Gallagher
Les	Bogdan	Starr Marine Agency, Inc.
Thomas J.	Bradshaw	Bradshaw and Associates
Michael	Burke	Travelers
Steven	Callaghan	Zurich
William	Canavan	Marsh Inc.
Charlie	Capozzoli	Starr Marine Agency, Inc.
Angela	Caranante	Marsh Inc.
Frank	Cecere	RLI Corp.
Michael	Cecora	Starr Marine Agency, Inc.
Brian	Cochran	ACE Group
Peter	Collins	FM Global Cargo
Robert	Comegys	Starr Marine Agency, Inc.
Thomas	Connaughton	Intertek ETL
Anthony	Coscia	Starr Marine Agency, Inc.