



AIMU PLEASURECRAFT SURVEYOR PROFILE

GENERAL INFORMATION:

Name: Mr. Donald (DJ) Smith
Company: Port City Marine Services, Inc.
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Telephone: 251-661-5426
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Website: www.portcitymarineservices.com

EXPERIENCE:

1. Please list your years of experience and any special expertise you may have.

| <u>SPECIAL EXPERTISE</u> | <u>YEARS EXP.</u> |
|------------------------------|-------------------|
| Yachts & Small Crafts | 22 |
| Cargo | 22 |
| Marine Adjusters & Surveyors | 20 |

2. Would you be available as an "expert witness"? YES
3. Education: Please provide information on your formal education and training as a surveyor.
 - a. Schools attended: Various Army Corps of Engineers, Crane Examine, Load & Stowage
SAMS/IAMI/Seminars
IBEX/FLIR Themography
 - b. Certificates held: SAMS AMS #221
FLIR level I Themographer
OSHA Electrical
OSHA Crane & Rigging

- c. Licenses held: USCG 100 Ocean Operator (no longer sailing)
Alabama State Adjusters Lic.
- d. Types of Surveys Performed: Condition and Valuation
Hull and Machinery Damage
Claim Investigation
Purchase / Seller
- e. Range of size / value of yachts surveyed: Size: 150ft. + Value: \$2 million Large loss
- f. Geographical area surveying work performed? Gulf Coast, East Coast, Mexico and Caribbean

ADDITIONAL INFORMATION:

- 1. Show the number of surveys (underwriting and claims) performed over the last 12 months:
Yacht: 150/1200 Sail: 30 Power: 120
- 2. What percentage of the recreational pleasurecraft survey's are handled by:
Yourself: 50% Staff: 50%
- 3. Are you accredited by a marine surveying association? YES
Which one? SAMS
- 4. Are you familiar with the guidelines for pleasurecraft provided:
U.S. Coast Guard YES
NFPA (National Fire Protection Association) YES
ABYC (American Boating & Yacht Council) YES
- 5. For which insurance companies do you act as a recreational pleasurecraft surveyor?
ACE
State Farm
Chubb
St. Paul Travelers / Travelers P & C
Farmer / Zurich

D.J. Smith
(Name)

Principle Surveyor
(Title)

August 30, 2006
(Date)

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