



## AIMU PLEASURECRAFT SURVEYOR PROFILE

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### GENERAL INFORMATION:

**Name:** Mr. John Kevin Martin  
**Company:** Arthur H. Terry and Co. LLC  
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Mandeville, LA 70448  
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### EXPERIENCE:

1. Please list your years of experience and any special expertise you may have.

<u>SPECIAL EXPERTISE</u>	<u>YEARS EXP.</u>
Yacht and small craft service	23

2. Would you be available as an “expert witness”? Yes
3. Education: Please provide information on your formal education and training as a surveyor.
  - a. Certificates held: SAMS AMS  
ABYC Accredited  
USSA
  - b. Licenses held: USCG OUPV License
  - c. Types of Surveys Performed: Condition and Valuation  
Claim Investigation  
Purchase / Seller
  - d. Range of size / value of yachts surveyed: **Size:** 26-125 ft **Value:** \$30,000 – 2 Million
  - e. Geographical area surveying work performed? Northeast Gulf Coast USA

**ADDITIONAL INFORMATION:**

1. Show the number of surveys (underwriting and claims) performed over the last 12 months:

Yacht: 372

2. What percentage of the recreational pleasurecraft survey's are handled by:

Yourself: 75%                      Staff: 25%

3. Are you accredited by a marine surveying association? Yes

Which one?                      SAMS

4. Are you familiar with the guidelines for pleasurecraft provided:

U.S. Coast Guard	Yes
NFPA (National Fire Protection Association)	Yes
ABYC (American Boating & Yacht Council)	Yes

5. For which insurance companies do you act as a recreational pleasurecraft surveyor?

Most Marine Underwriters

J. Kevin Martin  
(Name)

Marine Surveyor, Managing Partner  
(Title)

February 21, 2007.  
(Date)

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