



AIMU PLEASURECRAFT SURVEYOR PROFILE

GENERAL INFORMATION:

Name: Mr. Neil Haynes
Company: Blue Water Surveys, Inc.
Address: 1739 Maybank Hwy, B8
Charleston, SC 29412
Telephone: 843-559-2857
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E-mail: nhaynes@boatsurveyor.com
Website: www.boatsurveyor.com

EXPERIENCE:

1. Please list your years of experience and any special expertise you may have.

<u>SPECIAL EXPERTISE</u>	<u>YEARS EXP.</u>
Condition & Value surveys	30
Damage surveys	30
Loss investigation	30
Underwriter identification	30

2. Would you be available as an "expert witness"? Yes
3. Education: Please provide information on your formal education and training as a surveyor.
 - a. **Certificates held:** AMS – Accredited with Society of Accredited Marine Surveyors
CMS – Certified with National Association of Marine Surveyors
CMI – International Association of Marine Investigators
 - b. **Licenses held:** Adjusters License
U.S.C.G. 100 ton License (retired)
PADI – Masters Scuba Diver and Divemaster

- c. **Types of Surveys Performed:** Condition and Valuation
 Marine Liability (marina, docks, piers)
 Hull and Machinery Damage
 Claim Investigation
 Purchase / Seller
- d. **Range of size / value of yachts surveyed:** Size: 14' to 136' Value: \$3,000 to \$14,000,000
- e. **Geographical area surveying work performed?** Savannah, GA to N. Myrtle Beach, SC (will travel – have gone to Taiwan – Caribbean)

ADDITIONAL INFORMATION:

- 1. Show the number of surveys (underwriting and claims) performed over the last 12 months:

Sail: 168 Power: 168

- 2. What percentage of the recreational pleasurecraft survey's are handled by:

Yourself: 90% Staff: 10%

- 3. Are you accredited by a marine surveying association? Yes

Which one? NAMS
 SAMS
 I.A.M.I.

- 4. Are you familiar with the guidelines for pleasurecraft provided:

U.S. Coast Guard	Yes
NFPA (National Fire Protection Association)	Yes
ABYC (American Boating & Yacht Council)	Yes

- 5. For which insurance companies do you act as a recreational pleasurecraft surveyor?

Acadia
 ACE
 AI
 American Reliable
 Foremost
 Great American
 Hanover
 IMU
 Pantaneaus
 Progressive
 Royal & Sun Alliance
 St. Paul Travelers
 State Farm
 Travelers
 U.S.A.A.
 Zurich

Neil K. Haynes
(Name)

Owner
(Title)

November 30, 2006
(Date)

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