



## AIMU PLEASURECRAFT SURVEYOR PROFILE

---

### GENERAL INFORMATION:

**Name:** Mr. Robert Stefanowicz  
**Company:** Susquehanna Marine Surveys  
**Address:** 1404 Montfort Drive  
Harrisburg, PA 17110-3015  
**Telephone:** 717-497-8974  
**Fax:** 775-213-2126  
**E-mail:** [smsurveys@msn.com](mailto:smsurveys@msn.com)  
**Website:** [www.americanyachtsurveyors.com](http://www.americanyachtsurveyors.com)

---

### EXPERIENCE:

1. Please list your years of experience and any special expertise you may have.

<u>SPECIAL EXPERTISE</u>	<u>YEARS EXP.</u>
Mechanical (engine and systems) diagnosis, and repair	35
Fiberglass, wood hull repair	15
Repair estimating	27
Vessel and Cargo Damage claim inspections	11
Catastrophic Marine Claims (team available)	8

2. Would you be available as an "expert witness"? Call me first
3. Education: Please provide information on your formal education and training as a surveyor.
  - a. Schools attended: Maritime Training Institute  
ABYC Seminars  
30 Years as mechanical repair technician
  - b. Certificates held: CMI - Certified Mold Inspector  
CMA - Certified Mold Assessor  
AMS - Accredited Marine Surveyor

- c. Licenses held: PA State Inspection License  
PA State Vehicle Sales License
- d. Types of Surveys Performed: Condition and Valuation  
Pre-purchase, Estate appraisal.  
Hull and Machinery Damage Claim Investigation.  
Gasoline engine surveys (4 stroke & 2 stroke)  
Thermal Imaging (FLIR Camera equipped)  
Environmental surveys (air quality, mold/fungal)  
for recreational and commercial marine vessels.  
Catastrophic Damage Claim Investigation
- e. Range of size / value of yachts surveyed: Size: 20' to 90' + Value: \$ unlimited
- f. Geographical area surveying work performed? East Coast (Florida to Maine)

**ADDITIONAL INFORMATION:**

1. Show the number of surveys (underwriting and claims) performed over the last 12 months:  
Yacht: 20 Sail: 10 Power: 100
2. What percentage of the recreational pleasurecraft survey's are handled by:  
Yourself: 100% Staff: 0%
3. Are you accredited by a marine surveying association? Yes  
Which one? SAMS
4. Are you familiar with the guidelines for pleasurecraft provided:  
U.S. Coast Guard Yes  
NFPA (National Fire Protection Association) Yes  
ABYC (American Boating & Yacht Council) Yes
5. For which insurance companies do you act as a recreational pleasurecraft surveyor?  
BoatUS St. Paul/Travelers State Farm Markel American  
MetLife AIG Nationwide Old United  
Vantage USAA The Hartford Progressive

Robert Stefanowicz, AMS®  
(Name)

Owner / Principle Surveyor  
(Title)

21 October 2008  
(Date)

---

**DISCLAIMER**

All representations in these Profiles are solely those of the responding surveyor. AIMU does not represent, warrant, covenant or guarantee the truthfulness or accuracy of any representation in these Profiles.

As set forth in the By-Laws of AIMU, the surveyors shall not be considered agents, employees or contractors of AIMU for any purpose.

AIMU does not guarantee the quality of any work of any of the surveyors, and AIMU expressly disclaims any liability for any loss, cost or expense arising directly or indirectly from any services performed by any surveyor.