



AIMU PLEASURECRAFT SURVEYOR PROFILE

GENERAL INFORMATION:

Name: Mr. Rolando Santos
Company: Alpha Marine Surveyors
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EXPERIENCE:

1. Please list your years of experience and any special expertise you may have.

<u>SPECIAL EXPERTISE</u>	<u>YEARS EXP.</u>
Yacht and Small Craft Damage Claims	25
Refrigerated Cargo Surveys	25
Hull & Machinery Surveys	25
P&I Surveys	25

2. Would you be available as an "expert witness"? YES
3. Education: Please provide information on your formal education and training as a surveyor.
 - a. **Schools attended:** United States Merchant Marine Academy
BS Marine Engineer
 - b. **Certificates held:** SAMS-AMS
 - c. **Licenses held:** USCG 3rd AE License
 - d. **Types of Surveys Performed:** Marine Liability (marina, docks, piers)

Hull and Machinery Damage
Claim Investigation

e. Geographical area surveying work performed? United States

ADDITIONAL INFORMATION:

1. Show the number of surveys (underwriting and claims) performed over the last 12 months:

Yacht: 100 Sail: 25 Power: 600

2. What percentage of the recreational pleasurecraft survey's are handled by:

Yourself: 75% Staff: 25%

3. Are you accredited by a marine surveying association? YES

Which one? SAMS

4. Are you familiar with the guidelines for pleasurecraft provided:

U.S. Coast Guard	YES
NFPA (National Fire Protection Association)	YES
ABYC (American Boating & Yacht Council)	YES

5. For which insurance companies do you act as a recreational pleasurecraft surveyor?

St. Paul / Travelers
USAA
Progressive
State Farm
AMIG

Rolando R. Santos
(Name)

Marine Engineer
(Title)

September 21, 2006
(Date)

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