



AIMU PLEASURECRAFT SURVEYOR PROFILE

GENERAL INFORMATION:

Name: Mr. A. William Gross III
Company: Midatlantic Marine Consulting, LLC
Address: 39 Waterford Rd.
Blue Anchor, NJ 08037
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EXPERIENCE:

1. Please list your years of experience and any special expertise you may have.

<u>SPECIAL EXPERTISE</u>	<u>YEARS EXP.</u>
Infrared Thermography	3
Diesel & Gasoline Engines	33
Yachts & Small Craft	15

2. Would you be available as an "expert witness"? YES

3. Education: Please provide information on your formal education and training as a surveyor.

a. **Schools attended:** Chapman's
FLIR
Industry Sponsored Continuing Education

b. **Types of Surveys Performed:** Condition and Valuation
Marine Liability (marina, docks, piers)
Hull and Machinery Damage
Claim Investigation
Purchase / Seller

c. **Range of size / value of yachts surveyed:** **Size:** 1' to 20' **Value:** \$6 million

d. **Geographical area surveying work performed?** New Jersey, Pennsylvania, Delaware, Maryland

ADDITIONAL INFORMATION:

1. Show the number of surveys (underwriting and claims) performed over the last 12 months:

Yacht: 220 Sail: 20 Power: 200

2. What percentage of the recreational pleasurecraft survey's are handled by:

Yourself: 100% Staff: 0%

3. Are you accredited by a marine surveying association? YES

Which one? NAMS
 SAMS

4. Are you familiar with the guidelines for pleasurecraft provided:

U.S. Coast Guard	YES
NFPA (National Fire Protection Association)	YES
ABYC (American Boating & Yacht Council)	YES

5. For which insurance companies do you act as a recreational pleasurecraft surveyor?

ACE/Inamar
Travelers
Marine MGA
Windsor Mount Joy
Boat/US

A. William Gross III
(Name)

Principal Surveyor
(Title)

August 29, 2006
(Date)

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